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ACHIEVING SUPERVISORY EXCELLENCE

(MONAD) 22 minute DVD
Various office and factory supervisors deal with an array of common situations, problems and challenges, using 5 key strategies for success.
Rental \$195; Purchase \$395

AFTER ALL YOU'RE THE SUPERVISOR 3

(MEDIA PARTNERS) 22 minutes DVD with ancillary materials
A comprehensive program for new and experienced supervisors, offering an array of tools, focusing on 8 key components for success in today's workplace.
Purchase \$945.

AFTER THE HIRE: RETAINING GOOD EMPLOYEES

(MVID EDGE PRODUCTIONS) 24 minutes
Viewers see the need, the cost, and what must be done for organizations to retain their best employees.
Rental \$250; Purchase \$695

COMMUNICATION CORNERSTONES: BUILDING TRUST

(COASTAL/DUPONT) 24 minute DVD with ancillary materials
This program presents 5 key points for building excellent communication skills; forging a solid trust between employees and managers.
Rental \$195; Purchase \$595, DVD has Spanish

CURSE OF THE VANISHING EMPLOYEES, THE: HOW TO RETAIN & MOTIVATE GREAT WORKERS

(MEDIA PARTNERS) 20 minutes
Using special effects and humor, the video shows the skills and their application, in countering the problems that lead to high turnover.
Purchase only, \$845

GET TO THE POINT & KEEP TO THE POINT

(MONAD) 28 minute DVD
Offers 6 points to help viewers understand and clarify associates and customer problems, by "being ruthless with time, but gracious with people."
Rental \$195; Purchase \$395

FRONT OF THE CLASS, THE

(MEDIA PARTNERS) 24 minute DVD with ancillary materials
Shows supervisors the concept of leadership, by correlating it to a shy, 6th grade student coping in the classroom. Office, factory and government versions available; with all 3 on DVD.
Rental \$350; Purchase \$945

HOW TO BUILD A HIGH PERFORMANCE WORKFORCE...THE KEYS TO EFFECTIVE SUPERVISION

(ENTERPRISE MEDIA) 30 minute DVD with post-test and book*.
Viewers see the skills needed for effective leadership, communicating with clarity, making effective and timely decisions, recruiting, training, motivating and retaining a successful work force! *Developing a High Performance Workforce.
Purchase only, \$129.95

HOW TO SUPERVISE PEOPLE

(ENTERPRISE MEDIA) 48 minute video, audio and workbook
Presents techniques and skills for successfully getting results through others.
Purchase only, \$129.95

IT'S OKAY TO BE BOSS

(MEDIA PARTNERS) 27 minute DVD program with ancillary materials
Based on his book of the same name, Bruce Tulgan humorously and entertainingly provides step-by-step guidelines for learning and implementing 4 habits of being a great boss.
Rental \$350; Purchase \$945

JACK CADE'S NIGHTMARE 1: A SUPERVISOR'S GUIDE TO LAWS AFFECTING THE WORKPLACE

(MEDIA PARTNERS) 2 DVD/USB 23 minutes each with ancillary materials
This program acquaints supervisors with the complexities of today's workplace; how to avoid the problems and legal liabilities that could result in 10 key laws.
Part 1. The Nightmare. Introduces the viewer to newly promoted supervisor

Jack Cade and the minefield he's in.

Part 2. Preventing The Nightmare. In this video, viewers revisit Cade's errors and learn 10 simple rules to prevent and manage them.

Purchase only, \$795

JACK CADE'S NIGHTMARE 2: DOUBLE LIABILITY

(MEDIA PARTNERS) 3 DVD/USB 20, 22, & 11 minutes, with ancillary materials
Supervisor Version: a Guide to Managing Conflict in the Workplace. These 2 videos deal with the personal liability supervisors/managers could face.

Part 1. Shows situations, making Jack Cade liable to lawsuits.

Part 2. Reviews part 1's issues, countering them with a 10 point action plan.

Employee Version: An Employee's Guide To Dealing With Workplace Conflict. Offers several basic, common-sense guidelines to help employees steer clear of possible disciplinary actions and legalities.

Purchase only, \$795

JACK CADE'S NIGHTMARE 3: CAUGHT IN THE CROSSFIRE

(MEDIA PARTNERS) DVD/USB 26 & 19 minutes, with ancillary materials
This series focuses on effective Performance Management.
Part 1. The Performance Management Nightmare. The problems of employees wanting specific performance feedback and involvement; while upper management wants productivity and performance improvement.
Part 2: Preventing The Nightmare. Reviews Part 1; offering a 10-point outline for successful performance management and avoiding the problems.
Purchase only, \$795

JUGGLING ELEPHANTS FOR MANAGERS

(JUGGLING ELEPHANTS) 20 minute DVD with extensive ancillary materials
With the circus as an example, in animation and live action, it tells a simple, profound story of an individual with the problems of too much to do, too many priorities, too much stress, and too little time. Available in Spanish.
Rental \$395, Purchase \$995

JUST IN TIME INFORMATION (JITI): MANAGEMENT SOLUTIONS IN UNDER 5 MINUTES

(MEDIA PARTNERS) 4 part DVD program, about 3 hours, with the following 4 titles.
1. Personal Issues. Focuses on employee issues that affect productivity.
2. Discrimination/Legal Issues. Deals with assorted issues that could subject a company to litigation.
3. Conflict Management. Focuses on issues resulting from conflict between peers, subordinates and supervisors.
4. Performance Management. Focuses on the productivity and performance issues supervisors/managers experience in dealing with subordinates.
Call for pricing.

LEAD NOW! MINI-VIDEO LIBRARY

(MEDIA PARTNERS) a DVD/USB program containing 22 mini-video modules averaging 6 to 8 minutes each
Featuring Jon Parker Stewart and Daniel Stewart, it offers immediate help for every day leadership situations; while containing hundreds of effective tips and tools organized into 21 common leadership dimensions/competencies.
Purchase only, \$1,995

LEADERSHIP (Life's Lessons Series)

(ATS) 4 minute VHS/DVD
Created with music and narration, it's a short, motivational program, conveying simple, inspiring and ageless thought-provoking wisdom. .
Purchase only, \$295

LEADERSHIP (Priorities For Life Series)

(MVID EDGE PRODUCTIONS) 5 minutes
A meeting opener by Dr. Robert Cooper, providing key points on making a difference and achieving results through people.
Purchase only, \$295

LEGAL SURVIVAL SKILLS FOR THE MODERN MANAGER

(KANTOLA) 26 minute DVD with ancillary materials
The host, Alan Levins an employment law attorney, details critical legal issues and solid principles of people management. Supervises/managers will learn

12 key points for the challenges of the modern workplace.
Purchase only, \$199

LET'S FACE IT: HARASSMENT TRAINING FOR SUPERVISORS

(COASTAL/DUPONT) 23 minute DVD with a CD of ancillary materials
Provides both information and illustrations, Supervisors/Managers need to insure, that appropriate steps are being taken to maintain an harassment free, safe and productive work environment.
Rental \$195; Purchase \$595, DVD has Spanish

LIFE IS SHORT

(ATS) 7 minutes
This meeting opener focuses on an age-old philosophy in reinforcing motivation and communications concepts.
Rental \$195; Purchase \$395

MANAGEMENT & LEADERSHIP SKILLS FOR SUPERVISORS

(KANTOLA) 17 minute DVD with ancillary materials
Offering 5 key points, this program portrays the subtle but essential people skills that every great supervisor or leader must have in order to manage their people in a fair and productive manner.
Purchase only, \$299

MANAGEMENT COACH

(MEDIA PARTNERS) Online Streaming Program
This program offers true performance support solutions to help managers and supervisors to effectively deal with over 85% of the most difficult challenges they face within 5 minutes. Each challenge has a 1 minute introduction, identifies key objectives, and offers a video solution. It's available for Droid, iPhone, Tablets, and Desktops.
Only \$49.95 per viewer for 1 year of unlimited use.

MANAGER OR MOUSE?

(ENTERPRISE MEDIA) 15 minute DVD and workbook
Focuses on empowering supervisors/managers (especially if newly promoted) helping them develop the skills, attitudes, and confidence to be successful.
Purchase only, \$149

MANAGERS AS MENTORS: BUILDING PARTNERSHIPS FOR LEARNING

(MONAD/MINDLINK) 19 minute DVD
Renowned author, consultant, and speaker, Chip Bell presents, concrete perspectives, practical techniques and tools, for making managers, supervisors, and team leaders into successful mentors.
Rental \$250; Purchase \$595

MANAGING ME

(VIDEO VISIONS) 16 minute DVD with ancillary materials
Is a brand new title for managers and supervisors. It offers 6 key points for relating to peers and supervising subordinates; so as to gain their commitment and motivation for increased productivity.
Rental \$395; Purchase \$795

MANAGING UP

(MONAD) 17 minute DVD
James Brolin hosts Michael LeBoeuf's 5 step program on developing successful relationships with your boss by emphasizing how you behave toward your boss, teaches him or her, how to treat you.
Rental \$195; Purchase \$395

NEW SUPERVISOR: SO, NOW YOU'RE THE BOSS. SMART-START MEETING OPENERS

(VISIONPOINT/SOLLAH) 4 minute DVD
Offers advice to be able to succeed as supervisor.
Purchase only, \$198; DVD only, \$99.

NEW SUPERVISOR, THE: SKILLS FOR SUCCESS

(ENTERPRISE MEDIA) 48 minute DVD audio and book
Offers the skills, and how to develop them, to make being a supervisor productive, enjoyable and motivating to subordinates.
Purchase only, \$129.95

NOT EVERYONE GETS A TROPHY

(MEDIA PARTNERS) 29 minute DVD with ancillary materials
Bruce Tulgan, recognized as one of the world's leading experts on young people in the workforce, offers a wise and humorous look at the challenge of training and managing the newest generation of employees.
Purchase only, \$945

ONCE AND FOR ALL: RESOLVING PERFORMANCE CHALLENGES

(VIVID EDGE PRODUCTIONS) 21 minute
Dealing with performance management, this video offers 5 key points for dealing with employee performance and its effect on productivity.
Rental \$250 Purchase \$625

PEER TODAY, BOSS TOMORROW

(VISIONPOINT/SOLLAH) 22 minute VHS/ DVD with ancillary materials
Helps viewers make the successful transition from co-worker to manager/ supervisor; by offering 4 strategies to help them deal with difficult situations and changing relationships.
Purchase only, \$895

PYGMALION EFFECT, THE: MANAGING THE POWER OF EXPECTATIONS

(MEDIA PARTNERS) 25 minute DVD, CD & ancillary materials
Uses original Pygmalion film clips and new scenarios, it emphasizes 4 ways to create positive expectations and productive employees.
Purchase only, \$945; Educator's Cut, \$345

RECIPE FOR SUCCESS

(VIDEO ARTS) 16 minute DVD with ancillary materials
Rick Stein shares what he has learned about managing people. Using 5 key points he gives a "bottom-up" demonstration of what it takes to motivate and lead a team within restaurants.
Rental \$295; Purchase \$795

RESPECTFUL SUPERVISOR: INTEGRITY & INCLUSION

(MEDIA PARTNERS) 13 minute DVD with ancillary materials
Presenting 5 key points, this program shows how maintaining a positive, productive workplace is contingent on a supervisors personnel integrity, sincerity, being fair-minded, inclusive, and proper respect.
Purchase only, \$745

SETTING THE STAGE FOR SUCCESS

(MONAD) 40 minute DVD
On a theater stage, actors and actresses improvise a series of on-the-job role plays to demonstrate 5 vital leadership skills.
Rental \$195; Purchase \$395

SID STORY, THE

(MEDIA LEARNING) 20 minute DVD
Dennis Franz, positive management and the technique of "Planned Spontaneous recognition" for effective and enthusiastic employees. Spanish too.
Purchase \$845, DVD has Spanish

SMART QUESTIONS

(MONAD) 25 minute DVD
A step-by-step video on asking questions that get the right answers for sales and non-sales situations; creating a positive, open, motivating, efficient, and communicative atmosphere.
Rental \$195; Purchase, \$395

SUPERVISING FOR QUALITY

(KANTOLA) 26 minutes
Shows how the changing workforce requires enhanced supervisory skills to build commitment and involvement, while continuing traditional responsibilities of scheduling work, enforcing rules, and monitoring progress.
Purchase only, \$95; instructor's manual \$17.95

SUPERVISING THE DIFFICULT EMPLOYEE

(ENTERPRISE MEDIA) 23 minute video, audio, & book
Offers 6 main objectives to help supervisors redirect an employee whose

behavior is nonproductive and negatively affects other coworkers.
Purchase only, \$129.95

SUPERVISOR ON THE SCENE SERIES

(COASTAL/DUPONT) 6 DVD program averaging 11 minutes each with ancillary materials

This series focuses on "soft skills" which are critical for creating the harmony and teamwork that leads to productive workforces.

Supervisor On The Scene: Communication. Explorers and need to plan messages, choose the best way to deliver them, delivered properly, and solicit feedback.

Supervisor On The Scene: Conflict Resolution. Examines tasks of supervisors in resolving conflicts, ranging from identification of facts to compromise and collaboration.

Supervisor On The Scene: Coaching For Performance. Shows, Creating a productive environment, while creating a culture of constructive feedback.

Supervisor On The Scene: Decision Making. Shows how to make sound, solid decisions by gathering information, developing alternative selecting the best option, and following up.

Supervisor On The Scene: Meeting Effectiveness. How to plan and execute meetings, to ensure that they are timely, productive, and effective.

Supervisor On The Scene: Training Job Skills. Offers 4 basic principles to guide any training endeavor, preparation, presentation, performance trial, and follow through.

Each. Rental \$195; Purchase \$495; series-\$2495

TAKEAWAY FOR MANAGERS SERIES

(ATS) 6 DVDs averaging 9 to 12 minutes each with ancillary materials

Directed at managers/supervises to acquaint them with the basics of legal issues. Straightforward and short with 4 vignettes per title, the series can serve as a complete EEO/Legal Compliance Program.

ADA In A Nutshell; Can I Ask That? Legal Interviewing; Discipline, Documentation & Termination; Diversity, Respect &; Legal Compliance; FMLA In A Nutshell; and Sexual Harassment (also CA version).

Each. Purchase only, \$495; all 6, \$1795

TRANSITION TO BOSS IS...

(SOLLAH) 3 minute DVD

Focuses on managers/supervises accepting their new role, establishing clear boundaries, communicating, learning and doing the actions that can make them successful.

Purchase only, \$295

WOULD I FOLLOW ME?

(VIDEO VISIONS) 18 minute DVD

Shows how a leader's behavior affects the success of a workgroup, while offering vignettes on the wrong and right way to lead.

Rental \$395; Purchase \$695

WOULD I INSPIRE ME?

(VIDEO VISIONS) 21 minutes DVD with ancillary materials

This video offers 4 critical tools as it shows viewers how to make work life meaningful, productive, and rewarding; for their team, their subordinates, and themselves.

Rental \$395; Purchase \$795

WOULD I WORK FOR ME?

(VIDEO VISIONS) 20 minute DVD

Offers 8 key skills, while demonstrating a supervisor's behavior in realistic situations. First as newly appointed, then as an experienced manager, who has learned from his mistakes.

Rental \$395; Purchase \$695

YOU'LL SOON GET THE HANG OF IT

(VIDEO ARTS) 29 minute DVD

Oriented to persons knowing a job or task well, who must teach it to someone who doesn't. John Cleese humorously presents the dos and don'ts.

DVD purchase only, \$999. Weekly digital rental only