



**THIS CUSTOMIZED  
MINI CATALOG IS FOR  
THE CATEGORY OF  
DIVERSITY-CULTURAL  
TITLES**

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**ANYONE CAN BE AN ALLY**

(SUNSHOWER LEARNING) 14 minute DVD with ancillary materials  
This comprehensive training program, is based on Brian McNaught's book, "Anyone Can Be An Ally." Considered a world leading corporate, diversity consultant, he demonstrates how to create a respectable workplace that is inclusive of gay, lesbian, bisexual, and transgender co-workers.

*Purchase only, \$795*

**ARE WE REALLY SO DIFFERENT, YOU AND I?**

(TRAINING ABC) two, 2 minute videos with male and female narrators versions on the same DVD

This inspirational video file of the circle of life, highlighting the common values and motivations that we share as human beings, focusing on the reality of what we have in common rather than what makes us different.

*Purchase only, \$295*

**AS SIMPLE AS RESPECT**

(ATS) 24 minute /DVD with ancillary materials  
Using vignettes of healthcare, manufacturing, retail, and office settings, this video offers "7 common sense guidelines" that are broken down into simple steps for correcting disrespectful behavior.

*Rental \$295; Purchase: \$795*

**AWESOME!**

(QMR) 2 part program, 10 minutes each with ancillary materials  
Enlightening and entertaining, it helps viewers prepare for the task of engaging, inspiring and productively channeling Gen Y's energies.

**Part 1. "A New Generation @ Work"** shows 24 Gen Y employees from a wide range of occupations, sharing what makes them tick.

**Part 2. "Engaging Gen Y"** presents 5 managers and their views on how to help Millennials succeed.

*Rental \$295; Purchase \$625*

**BUILDING A DIVERSE WORKFORCE FOR THE GLOBAL MILLENNIUM Series**

(ENTERPRISE MEDIA) 20 DVDs, 8-13 minutes each  
This Series deals with all levels of workers involved in various diversity issues, as well as mentoring, team building, communication, interviewing, change management, coaching, globalization, conflict resolution, and much more.

- 1. Do We Speak The Same Language?** Should language and cultural style impact performance evaluations?
- 2. Double Standards In Performance Appraisals.** The effects on work, family, and global travel.
- 3. Why Can't We Attract And Keep People Of Color?** Recruiting and retaining people of color.
- 4. Will My Mentor Make A Difference?** Mentoring people of color for successful careers.
- 5. Is It The Cement Ceiling Or Is It Me.** Career issues for non-management people of color.
- 6. What about Me?** Diversity's impact on the careers of non-management white males.
- 7. I Deserved It Didn't I?** The impact on the careers of white male managers.
- 8. Disbanding The "Good Old Boy Network."** Inclusive vs. non-inclusive.
- 9. Old School Vs. New School.** How much change is too much, too fast?
- 10. But We've Always Done It That Way!** How much change is too much, too fast? (management setting)
- 11. Fatal Interview, The.** Recruiting people of color.
- 12. Balancing Act, The.** Gender issues; career development; work vs. family.
- 13. Worlds Apart.** Building of effective teams globally.
- 14 Making a Good Impression.** Cross-cultural conflicts in global interviews and recruitment
- 15. It's All In The Presentation.** A double standard for women.
- 16. You Don't Fit My Style.** Cross cultural challenges in performance evaluations.
- 17. You're Making Me Uncomfortable.** Gender conflicts in cross-cultural global communications.
- 18. Sexual Harassment-Are You Serious?** Gender issues in the plant and in the office.
- 19. The Skip-Level Meeting.** How to talk to the manager's manager.
- 20. Building Teams In The Global Marketplace.** Overcoming cultural conflicts

in the European Community.

*Rental \$225, all-\$2,125; Purchase \$395, all-\$3,450.*

**CLOWN**

(MONAD) 12 minute DVD  
Originally on HBO, this video is an entertaining, thought-provoking program dealing with all aspects of diversity and discrimination that is applicable for everyone.

*Rental \$295; Purchase \$595*

**CORPORATE CULTURE & PERFORMANCE**

(ENTERPRISE MEDIA) 62 minute DVD with ancillary materials  
John Kotter establishes a clear connection between a company's culture and its long-term financial success; emphasizing the leadership that creates the culture to meet the needs of customers, employees, shareholders, and implementation change when needed.

*Rental \$295; Purchase \$695*

**CULTURAL COMPETENCY: JUST GOOD HEALTH CARE**

(COASTAL/DUPONT) 16 minute DVD with ancillary materials  
The program addresses the delicate nature of cultural competency by having healthcare providers be sensitive to the cultural and religious beliefs of the communities they serve. Available in Spanish.

*Rental \$105 Purchase \$395*

**CULTURAL COMPETENCY: PROBLEM SOLVING**

(COASTAL/DUPONT) 19 minute DVD with ancillary materials  
Healthcare providers learn 5 steps for interacting smoothly and sensitively with patients of differing cultural and religious beliefs so as to gain the information they need for assessing a patient's needs. Spanish available.

*Rental \$105 Purchase \$395*

**DEALING WITH ANGRY CUSTOMERS**

(MEDIA PARTNERS) 18 minute DVD/USB  
Presents techniques to help employees from becoming defensive or escalating sessions with angry customers.

*Purchase only, \$585*

**DEALING WITH DIVERSITY**

(COASTAL/DUPONT) 26 minute DVD  
Focuses on understanding the diversity concept, implementing actions to allow individuals to be seen as such, while effectively and productively incorporating them into the organizations' culture and goals.

*Rental \$195; Purchase \$595*

**DIALOGUE-NOW YOU'RE TALKING**

(QMR) 4 video program averaging 23 minutes, with ancillary materials  
This program focuses on how to effectively communicate to a diverse population of employees.

- 1. Communicating In A Diverse World.** An overview of what dialogue is, when to use it, and how to use it based on 3 key skills.
  - 2. Dialogue For Cultural Understanding.** Dramatizes how dialogue opens communications, uncovered is hidden assumptions, breaks down stereotypes, and facilitates more productive relationships.
  - 3. Dialogue Between Genders.** Based on program 1, this one focuses on breaking down gender stereotypes and improving communications between men and women at work.
  - 4. Dialogue Among Generations.** How to bridge the personal and professional differences that exist between employees of different ages.
- Each: Rental \$295; Purchase, \$625 with quantity discounts.*

**DIFFERENCES**

(STAR THROWER) 4 minute DVD with ancillary materials  
Created by BJ Gallagher, co-author of the diversity classic, A Peacock In The Land of Penguins, explores people's differences through the voices of dogs that really results in a common bond.

*Rental \$295; Purchase \$395*

**DIFFERENT LIKE YOU: APPRECIATING DIVERSITY IN THE 21st CENTURY**

(EDGE TRAINING) 20 minute DVD with ancillary materials

This video focuses on the uniqueness of individuals, and how this diverse group is essential for an organization success.

*Purchase only \$795. Add \$200 for unlimited reproduction rights.*

#### **DIVERSITY 101 SERIES**

(SOLLAH) an 8 segment, 36 minute DVD with ancillary materials  
8 dramatic, thought-provoking vignettes that entertain while taking a creative approach to dealing with the core components of diversity, inclusion and respect in the workplace.

*Purchase only, \$595. Special online license available, call for details.*

#### **DIVERSITY & INCLUSION: A STEP-BY-STEP GUIDE FOR MANAGERS**

(KANTOLA) 20 minute DVD with ancillary materials  
Shows 5 specific points to be taken as a manager or supervisor to improve communication, minimize friction, and reduce unconscious biases that could lead to unfairness and resistance. Also **Employee Version**.

*Purchase either version only, \$299. Purchase both for \$399.*

#### **DIVERSITY ADVANTAGE: FOOD FOR THOUGHT**

(COASTAL/DUPONT) 20 minutes, DVD & Trainer's Toolkit  
Shows employees how to value diversity, acknowledge differences, confront biases, change paradigms and build the skills for successful relationships.

*Rental \$195; Purchase \$595, DVD has Spanish*

#### **DIVERSITY CHALLENGES: WHAT WOULD YOU DO?**

(MEDIA PARTNERS) 2 segment, 16 minute DVD with ancillary materials  
Designed to deal with the day-to-day reality of diversity, this program uses 2-part scenarios integrating it into such concepts as: interviewing; coaching; managing conflict; performance management; empowerment/delegation; teamwork; and managing/supervising/leading.

*DVD Purchase \$495. Online rentals only.*

#### **DIVERSITY: CREATING SUCCESS FOR BUSINESS & PEOPLE**

(ENTERPRISE MEDIA) 4 DVD modules, 20 minutes each  
Each module has 2 videos, and each title is indicative of the content.  
**MODULE 1-1. Sexual Harassment and Gender Discrimination.** Examines these and other issues regarding males and females working together,  
**2. Disabilities: Hiring and Promotion.** Deals with the issues of job mobility for employees with disabilities, portraying the conflicts faced by certain protected groups who are poorly represented in the workforce.

**MODULE 2-1. Career Development: Minority Issues.** Examines career development, the perception of a glass ceiling, and exclusive corporate cultures.  
**2. Career Development: Reverse Discrimination and Ageism.** Explores these issues in a changing work environment.

**MODULE 3-1. Performance Appraisal.** Deals with transitions from an old system to a new performance management process. The question of subtle racism and people being measured by different "yardsticks" is examined.

**2. Balance of Work/Family Issues.** Discusses dilemmas of balancing work and family; child/elder care, single parenting and dual-career families.

**MODULE 4-1. Sexual Orientation.** Examines the issue of sexual orientation and the impact this has on one's career. Portrays the conflict between personal values and employees' rights to equal treatment.

**2. Career Mobility: Language.** Portrays the impact of bilingualism on working relationships and career mobility. Explores subtle biases toward those who speak English as a second language.

*Each module. Rental \$225, all-\$495; Purchase \$495, all-\$1,595*

#### **DIVERSITY: FACE TO FACE**

(ATS) 18 minute DVD with ancillary materials  
A new program exploring 4 main aspects of diversity: stereotypes, similarities, unity and benefits, by presenting the thoughts of characters who actually live and work in a diverse world. Includes 4 minute meeting opener entitled "Opening Lines: Facing Diversity."

*Rental \$295; Purchase \$795*

#### **DIVERSITY IN THE REAL WORLD**

(COASTAL/DUPONT) 18 minute DVD  
A revise of the video, "Diversity Now," it does away with references to 9/11, but continues to focus with the problem of diverse workers confronting concerns,

fears and biases in dealing with people of other cultures.

*Rental \$195; Purchase \$395*

#### **DIVERSITY IN THE WORKPLACE**

(COASTAL/DUPONT) 25 minutes, VHS only  
Diversity speaker Hattie Hill-Storks, the barriers and misunderstandings that impede development and/or success of diverse workforces.

*Rental \$295; Purchase \$595*

#### **DIVERSITY IS...**

(SOLLAH) 3 minute DVD  
This thought-provoking, short video uses impactful imagery and music to raise awareness and reinforce the concept of diversity.

*Purchase only, \$295*

#### **DIVERSITY MADE SIMPLE SERIES**

(TRAINING ABC) 4 DVD programs with ancillary materials  
These 2016 programs focus on 3 critical questions about accepting and including all of the diverse traits, beliefs, talents, knowledge, styles and experience employees bring to the workplace. Resulting in productivity, efficiency, employee morale and retention. Their titles: **Diversity Made Simple; Diversity Made Simple For Managers** (both 11 minutes each). **Diversity Made Simple: Government Version; Diversity Made Simple For Managers: Government Version** (both 13 minutes each).

*Purchase only, \$295, 2 programs \$495. Special online license available, call for details.*

#### **DIVERSITY: MAXIMIZING CUSTOMER SATISFACTION THROUGH VALUING EMPLOYEES**

(ENTERPRISE MEDIA) 30 minute DVD with ancillary materials  
Containing 3 video vignettes, this program examines diversity issues involving personnel procedures, minority issues, the glass ceiling, and customer service.

*Purchase only, \$395*

#### **DIVERSITY NOW**

(COASTAL) 20 minutes  
It reflects the diversity issues created by today's terrorism, reviewing these points: updating your diversity policy; harnessing its power; understanding and respecting differences; legal and training issues; and interacting with foreign-descent co-workers.

*Rental \$195; Purchase \$595*

#### **DIVERSITY: RESPECT AT WORK**

(COASTAL/DUPONT) 16 minute DVD with ancillary materials  
This program offers 6 key points in helping employees develop a diversity friendly working culture by understanding, accepting and valuing differences.

*Rental \$195; Purchase \$595*

#### **DIVERSITY SERIES, THE**

(QMR) 4 DVDs averaging 20 minutes with ancillary materials  
**1. On The Threshold Of Change.** Explores the broad reach of Diversity, the individuals and their backgrounds, the conflicts, fears and prejudices, the legal issues; and the need for training to successfully manage such workforces.  
**2. Gender & Sexual Orientation Work Place Issues.** Addresses stereotypes about gays, lesbians, straight men/women, their effect on respect, legal and barrier issues; and how they effect acceptable workforce behavior.  
**3. Race, Ethnicity, Language & Religion Work Place Issues.** Reviews stereotypes that divide different races, ethnic or religious groups, the fears they generate, and the communication skills needed to resolve the resulting conflicts.  
**4. Age & Physical Ability Work Place Issues.** Dispels the myths surrounding people who are young, old or differently disabled; evaluating fears and stereotypes substituted for knowledge, while reviewing the ADA . These are based on "Diverse Teams" books, by Lee Gardenswartz and Anita other legislation prohibiting age or disability discrimination.  
*Each: Rental \$295; Purchase \$625. Multiple title discounts.*

#### **DIVERSITY: THE REAL SCENE**

(COASTAL/DUPONT) 20 minute DVD, with ancillary materials  
Scenarios invite participants to think about behavior that is discriminatory; how coworkers can work together; plus understanding today's diversity issues and

behaviors to create a welcoming and productive environment.

*Rental \$195; Purchase \$595, DVD has Spanish*

**DIVERSITY SERIES, THE: TRAINING SCENES**

(QMR) 18 minutes

6 dramatized scenarios on gender, race, religion, sexual orientation, age and physical ability, work place issues. Each is followed by detailed discussions between human resource and diversity experts.

*Rental \$295; Purchase \$625*

**DIVERSITY UNPLUGGED: PROVOCATIVE INSIGHTS, PRACTICAL SOLUTIONS**

(ATS) 33 minutes

A group of real people discuss their attitudes, experiences, issues and goals regarding diversity in the workplace.

*Rental \$195; Purchase \$895*

**DIVERSITY: WHAT IS DIVERSITY? (SMART-START MEETING OPENERS)**

(VISIONPOINT/SOLLAH) 4 minute DVD

A short title that reviews the many types of diversity

*Purchase only, \$195*

**DROP BY DROP**

(COASTAL/DUPONT) 20 minute DVD with ancillary materials

This diversity program, shows how negative gestures called, "micro-inequities," are small communications of disrespect, prejudice, inequality, small slights, subtle discriminations and tiny injustices are destructive; occurring daily in organizations.

*Rental \$195; Purchase \$595, DVD has Spanish*

**FACES**

(MONAD) 1 minute

Meeting opener for programs on teamwork, diversity and cultures.

*Rental \$195; Purchase, \$295*

**GATEWAYS TO INCLUSION: TURNING TENSE MOMENTS INTO PRODUCTIVE CONVERSATIONS**

(SUNSHOWER) 17 minute DVD with extensive ancillary materials

Featuring Sondra Thiederman, a leading expert on workplace diversity, bias reduction, and cross-cultural issues, this video shows how painful and disruptive diversity issues can be. Offering simple tools, it helps viewers turn negative situations into productive conversations/communications.

*Purchase only, \$695*

**GENDER & SEXUAL ORIENTATION WORKPLACE ISSUES**

(QMR) 20 minute DVD

Addresses stereotypes about gays, lesbians, straight men/women, how they effect respect, legal and barrier issues, and acceptable workforce behavior.

*Rental \$295; Purchase \$625*

**GLOBAL ONE: CROSS-CULTURAL UNDERSTANDING**

(ENGAGING TRAINING) 45 minute DVD

South America hosts costly mistakes made by a European engineer, when she fails to understand her local associates and it culture; resulting in their concealing important information from her.

*Rental \$195; Purchase \$695*

**GLOBAL ONE: INTERCULTURAL COMMUNICATION**

(ENGAGING TRAINING) 45 minute DVD

An excellent program on how to avoid miscommunication, focusing on translation, physical communication, direct vs. indirect communication, high-context vs. low-context interaction, etc.

*Rental \$195; Purchase \$695,*

**GLOBAL ONE: INTERNATIONAL NEGOTIATING**

(ENGAGING TRAINING) 45 minute DVD

Dealing with different ways of negotiating, offering strategies for preparing effectively, forming your team, building rapport, making effective presentations, overcoming obstacles, reaching agreement, etc

*Rental \$195; Purchase \$695*

**GLOBAL SCENARIO: BUILDING THE MULTICULTURAL TEAM**

(ENGAGING TRAINING) 15 minute DVD

Tokyo is the host for a problem-plagued meeting between 5 managers from Asia, Europe, the Middle East, North and South America.

*Rental \$195; Purchase \$595*

**GLOBAL SCENARIO: BUILDING THE VIRTUAL TEAM**

(ENGAGING TRAINING) 18 minute DVD

In this video viewers see the effects of traditional cultures on modern communications; as a leader of a virtual team faces challenges in trying to lead managers in Africa, Asia, India and Latin America.

*Rental \$195; Purchase \$595*

**GLOBAL SCENARIO: CROSS-CULTURAL COMMUNICATION**

(ENGAGING TRAINING) 10 minute DVD

Focuses on a female manager floundering as she tries to understand her employees', their culture, her role in communication, and a diverse workforce.

*Rental \$195; Purchase \$595*

**GLOBAL SCENARIO: CULTURAL AWARENESS**

(ENGAGING TRAINING) 10 minute DVD

This video focuses on the conflict between an American manager and his Muslim counterpart; plus showing the critical communication skills essential for cross-cultural success.

*Rental \$195; Purchase \$595*

**GOING INTERNATIONAL Series**

(GRIGGS) 7 DVD, 30 minutes except one\* (15); plus ancillary materials

For all individuals having to deal with a culture other than their own.

**1. Beyond Culture Shock.** Deals with individuals and families going abroad, dealing with the culture shock and having a positive experience.

**2. Bridging The Culture Gap.** Shows the contrasts of the viewer's culture with other diverse cultures, reviewing taboos and accepted standards of behavior.

**3. Going International-Safely.** Alerts the traveler to a variety of security problems and shows how to reduce risk each step of the way.

**4 Living In The USA.** Prepares the newcomer for the cultural shock and practical realities of life in the USA.

**5. Managing The Overseas Assignment.** Experts review dramatizations of cultural misunderstandings in Japan, Saudi Arabia, England, India and Mexico, explaining the goof, correcting, and presenting improvements.

**6. Welcome Home Stranger.\*** Focuses on the problems of returning home, showing how families overcome the difficulties of "reentry" into the workplace, community and school.

**7. Working In The USA.** Introduces foreign nationals to the values and dynamics of the US; plus case histories of individuals who have worked here.

*Rental \$195; Purchase \$595*

**HARASSMENT & DIVERSITY: RESPECTING DIFFERENCES Series**

(KANTOLA) 2 DVD (25 & 32 minutes) program with ancillary materials

These 2 comprehensive programs for managers and employees, clarify how to recognize, prevent, counter, and what to do if harassment occurs. Spanish and CA versions available

*Purchase only, \$295*

**HOW TO DEAL WITH CULTURAL DIVERSITY IN THE WORKPLACE**

(ENTERPRISE MEDIA) 30 minute video, audio and book

Offering 6 points, it shows how to effectively implement diversity programs.

*Purchase only, \$129.95*

**HOW WAS YOUR DAY?**

(MEDIA PARTNERS) a DVD program with 4 categories averaging 6 to 7 minutes and extensive ancillary materials

This program presents 4 issues entitled, Unconscious Bias; Diversity & Inclusion; Harassment & Bullying as separate modules. With a wide range of scenarios this program is relevant for everyone.

*Purchase only, \$945*

**HUMAN ENERGY AT WORK Series**

(GRIGGS) 6 DVD, 30 minutes each, with ancillary materials

This Series focuses on diversity, relationships and cultural patterns that transform human energy into productive, successful organizations.

- 1. The Bottom Line.** Focuses on people issues and their impact on individual, team and customer actions; the effect on organizations.
- 2. Relating Across Differences.** Shows the processes and the needed skills to build effective relationships across differences.
- 3. Breaking Through Conflict.** How to identify and counter the roadblocks created by the way different cultures express conflict.
- 4. Teams In Action.** Shows how to manage the dynamics, when developing teams to deliver their full potential.
- 5. Global Contrasts.** How to achieve common organizational goals, when an organization contains a global workforce.
- 6. Sexual Dynamics.** The concepts that head off sexual harassment.  
*\$250, series \$1,000; Purchase \$500, series \$1,750*

#### **INCLUSION INSIGHTS**

(SUNSHOWER LEARNING) A 3 segment DVD program averaging 24 minutes each with ancillary materials

Dr. Steve Robbins challenges and motivates people using storytelling, humor and his unique concept of "Unintentional Intolerance." It does not blame, but challenges individuals and organizations to be open-minded about inclusion and valuing people for their unique gifts, abilities, and experiences.

*Purchase only, \$695*

#### **IS IT BIAS? MAKING DIVERSITY WORK**

(PROPOSITION) 17 minute DVD program with extensive ancillary materials

Dr. Sondra Thiederman details how to build exceptionally inclusive workplaces, targets subtle forms of bias, and offers key points/skills to counter it.

*Purchase only, \$795*

#### **JUST BE F.A.I.R./F.A.I.R. IN ACTION Series**

(VISIONPOINT/MONAD) 2 VHS/DVD, averaging 18 minutes with ancillary materials  
This 2 part program presents the F.A.I.R. approach for creating culturally competent organizations.

- 1. Just Be F.A.I.R.** Shows all employees what it means to be culturally competent and why it is important.
- 2. F.A.I.R. In Action.** Shows how to apply the F.A.I.R. Approach.

*Purchase only, \$795*

#### **LITTLE THINGS MEAN A LOT**

(MEDIA PARTNERS) 22 minute DVD/USB with ancillary materials

Based on Brigid Moynahan's concepts of Microinequities (small, subtle, negative signals) and Micro-affirmations (small, subtle, positive signals) sent to peers, associates, and subordinates. Creating a workplace atmosphere that could be constructive or destructive.

*Purchase only, \$995*

#### **MANAGING DIVERSITY**

(CRM) 30 minutes

How to manage a diverse, ethnic workforce; and the interpersonal skills' needed to get their commitment and motivation.

*Purchase \$795*

#### **MAURITIUS: CELEBRATING DIFFERENCES (Covey Leadership Library)**

(CRM) 26 minutes

What can organizations learn from a nation with 4 major religions and 9 spoken languages? This video offers insights on how to create an environment where people subordinate "mine" to "ours," and "now" to "the future."

*Purchase \$695*

#### **M. E. E. T.: BREAKING NEW GROUND**

(SOLLAH) 1, 2, & 4 hour DVD program with ancillary materials

Is a practical tool for managing diversity's dynamics, emphasizing inclusion and respect. Using a 4 step model, it's based on real experiences involving conflict resolution, difficult conversations and stress communications. It is also useful in addressing unconscious bias, stereotyping, bullying, and other issues that create toxic environments and undermine productivity.

*Purchase only, \$995.*

#### **M.E.E.T. ZERO TOLERANCE**

(VISIONPOINT/SOLLAH) 10 minutes

Helps managers in their discussions on enforcing zero tolerance situations at work, while maintaining fairness, equity, and respect for all employees.

*Purchase only, \$295*

#### **NOT MY TYPE: VALUING DIVERSITY**

(VIDEO ARTS) 24 minute DVD

Encourages managers to question their assumptions about other people, and nurture the potential found in diversity.

*DVD purchase only, \$870. Digital rental only, \$95 per day.*

#### **OPEN MIND, OPEN WORLD: IMPROVING INTERCULTURAL INTERACTIONS**

(VISIONPOINT/SOLLAH) DVD program with ancillary materials

Offering 5 key points, viewers will identify and understand basic cultural values and behaviors. Employees and managers gain insights, strategies and skills that help minimize cultural misunderstandings and strengthen interactions.

*Purchase only, \$995*

#### **PEACOCK EXPERIENCE**

(CRM) 10 minutes with ancillary materials

Based on B. J. Hateley and Warren Schmidt's book, this light, animated fable, is about being different in organizations and workforce diversity.

*Purchase \$595.*

#### **PEOPLE**

(WORKPLACE PUBLISHING) 4 minute DVD

This beautiful piece of art, proclaims the value of people. Impacting associates, peers, supervisors/managers, subordinates, etc., by showing how to respect each other; making them a united and productive force for success.

*Rental \$295; Purchase \$375,*

#### **PIGEONHOLED IN THE LAND OF PENGUINS**

(CRM) 10 minutes

An animated parable about stereotyping, and how it undermines productivity by demotivating individuals and their relationship to one another.

*Purchase \$495*

#### **POWER DEAD EVEN RULE, THE, & OTHER GENDER DIFFERENCES IN THE WORKPLACE REVISED**

(HEIM GROUP) 43 minute DVD

Pat Heim's revised, dynamic presentation on the cultural differences between men and women; how it evolved; how it effects their communication and ability to work with one another.

*Rental \$165, Purchase, \$495*

#### **REAL WORLD GUIDE TO DIVERSITY IN THE WORKPLACE, A (Positive Prevention Series)**

(PROISITIONS) 15 minute DVD with ancillary materials

This program deals with a key issue in today's workplace; defining, appreciating, and deploying workplace diversity.

*Purchase \$695. Online rentals only.*

#### **RESPECTFUL COMMUNICATOR, THE**

(CRM) 18 minute DVD with ancillary materials

With the extensive diversity in today's workplace, this program shows the extra steps needed to keep misunderstandings to a minimum.

*Purchase \$695*

#### **RESULTS RULE! BUILD A CULTURE THAT MAKES YOUR TEAM A HERO**

(MEDIA PARTNERS) 2 DVD program with ancillary materials

Based on Randy Pennington's award-winning book, this program helps create and sustain a culture that consistently delivers results. He provides principles and strategies to accomplish this.

*Purchase only, \$895*

#### **SMART START: GLOBAL DIVERSITY: EXPERIENCE AN OPEN WORLD**

(SOLLAH) 6 minute DVD

This meeting opener introduces viewers to the concept of global communications and an effective adjunct to diversity and cultural awareness. Plus being a companion to the "Open Mind, Open World" global communication video.

*Purchase only, \$295*

**TALE OF O, A**

(TRAINERS TOOLCHEST) 27 minute DVD with ancillary materials

A classic, non-personal concept about creating collaboration and interrogation between different groups. Useful for diversity/discrimination programs.

*Rental \$180; Purchase \$350*

**UH-OH SYNDROME: FROM INTOLERANCE TO INCLUSION**

(SUNSHOWER LEARNING) 28 minute DVD with ancillary materials

This diversity and inclusion program features Steve Robbins, his favorite stories, examples from real life and science background to explain the forces that compel us to be close-minded towards new, unfamiliar and different things.

*Purchase only, \$595*

**UNCONSCIOUS BIAS IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking, powerful short video informs and encourages discussion for understanding and addressing unconscious or hidden biases we often bring into the workplace. A Manager Version is also available.

*Purchase only, \$295*

**VALUING DIVERSITY Series**

(GRIGGS) 7 DVD, 30 minutes each, except one\* with ancillary materials

This program covers every aspect of dealing with the diversity issues.

**1. Managing Differences.** Shows how to evaluate, develop, and motivate diverse employees, illustrating their effects on the performance of managers, supervisors and administrators in multicultural settings.

**2. Diversity at Work.** Diverse individuals offer strategies for self-development, teamwork and relationship building with supervisors and peers, different than themselves, allowing for upward mobility in multicultural organizations.

**3. Communicating Across Cultures.** Suggesting ways to communicate more effectively, it addresses different styles of communication, and people's discomfort in dealing with race and gender issues.

**4. You Make the Difference.** Entry level employees working well with people different from themselves, exploring issues of sabotage, stereotypes, cultural differences, teamwork and environments that promote productivity.

**5. Supervising Differences.** Shows supervisory personnel how to keep diverse work forces productive, focusing on climate setting, coaching/development, team building, supervising culturally diverse workers, controlling stereotypes/assumptions and dealing with employee conflict.

**6. Champions of Diversity.** Senior executives, who "champion diversity," present their experiences in behavioral and organizational changes, emphasizing

personal growth, changing demographics and diversity's benefits.

**7. \*Profiles in Change.** This 60 minute documentary explores organizations maximizing their diverse human resources, focusing on recruitment, mentoring team building and accommodating.

*Each: Rental \$250, series \$1,000; Purchase \$500, series \$1,750*

**VILLAGE OF 100, VERSION 3**

(ATS) 3 minute DVD with ancillary materials

Offering 5 key points for dealing with diversity, tolerance and understanding. It shrinks the earth's population to a village of 100 people, keeping the same proportions that allows viewers to see the makeup of the world.

*Purchase only, \$395*

**WE NEED TO M.E.E.T./M.E.E.T. ZERO TOLERANCE**

(VISIONPOINT/SOLLAH) 29 minute DVD with ancillary materials

Shows managers how to recognize, respond to, and resolve day-to-day workplace situations that can arise out of cultural differences.

*Purchase only, \$795*

**WEALTH, INNOVATION & DIVERSITY**

(STAR THROWER) 30 minute DVD with ancillary materials

Joel Barker in a global backdrop, draws from history, geography, and science in presenting a diversity concept called, "mutualism." He shows why the need for hiring, promoting, and encouraging diverse people, and their ideas.

*Rental \$295; Purchase \$695*

**WE ARE ALL DIFFERENT: DIVERSITY IN THE WORKPLACE**

(KANTOLA) 14 minute DVD with ancillary materials

This video will help viewers create a workplace that is accepting and respectful of individual differences, while encouraging employees to see the values in their coworkers.

*Purchase only, \$169*

**WIDE EYED**

(ADMIRE) 57 minute DVD

Over a dozen films have been made of Jane Elliott's "Blue Eyed, Brown Eyed" exercise. She has now created a compilation of the most compelling moments from those films.

*Purchase only, \$395*

**WORKSMARTS: HOW TO GET ALONG, GET NOTICED, & GET AHEAD**

(VISIONPOINT/MONAD) 18 minute video

Shows viewers what it takes to fit in and succeed in an organization, by presenting 4 key, proven strategies.

*Purchase only, \$795*