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IS OUR 2017 VERSION OF  
NEW RELEASES &  
NEW ACQUISITIONS**

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**A LEADER IS...**

(SOLLAH) 3 minute DVD with discussion guide

This short video helps viewers to recognize the importance of leading and leadership, as it sums up the key qualities of being an effective, passionate and inclusive leader.

*Purchase only, \$295*

**ART OF CUSTOMER SERVICE, THE**

(KANTOLA) 10 minute DVD with ancillary materials

Newly revised, this video uses humorous scenes with first-person responses in presenting 3 basic ideas: give customers the attention they want, the respect they deserve, and the time to answer questions and resolve needs.

*Purchase only, \$159*

**ATTITUDE IS...**

(SOLLAH) 3 minute DVD with discussion guide

This short video can be used to inspire and stimulate discussion about attitude; its effects on relationships and organizations.

*Purchase only, \$295*

**BRIDGING THE GENERATION GAP IS...**

(SOLLAH) 3 minute DVD with discussion guide

This short video shares thoughtful and poignant messages regarding the 4 generational differences occurring day by day in the workplace.

*Purchase only, \$295*

**CHOCOLATE: PASSION AT WORK**

(ARTWORK MEDIA) 15 minute DVD with extensive ancillary materials

This program is a new breed of video-based learning that induces participants to identify and discuss what they think are the program's important points. To further enhance the experience, chocolate for 48 participants is also included. Additional helpings of chocolate are readily available.

*Purchase only, \$995*

**CIVILITY IS...**

(SOLLAH) a 3 minute DVD with discussion guide

Thought provoking, this video focuses on creating people interactions that are courteous and respectful whether in or out of the workplace.

*Purchase only, \$295*

**COACHING IS...**

(SOLLAH) 3 minute DVD with discussion guide

This short program shows how to be a great coach by helping to develop skills and abilities of others; while showing the courage that is required.

*Purchase only, \$295*

**CONFLICT 101**

(SOLLAH) a 9 minute DVD with ancillary materials

Presents 4 proven strategies to cut through the nonsense, get straight to the resolution and help participants break negative response habits.

*Purchase only, \$895*

**CONFLICT CLOCK: TAKING T.I.M.E. TO RESOLVE CONFLICT IN THE WORK-PLACE**

(SOLLAH) a 24 minute DVD with ancillary materials

Designed to help both employees and managers by offering 4 key strategies for mitigating responses that lead to responses that makes problems worse.

*Purchase only. Total program, \$995. Manager only version, \$395.*

*Employee only version, \$895.*

**CORPORATE CULTURE IS...**

(SOLLAH) 3 minute DVD with discussion guide

This program helps employees and leadership recognize how it influences decisions, purposes, missions, policies, procedures, and the stories people tell. And its effect on a daily basis.

*Purchase only, \$295*

**CULTURAL COMPETENCY IS...**

(SOLLAH) 3 minute DVD with discussion guide

Demonstrates the ability to recognize and respond to our similarities and differences, make better decisions based on understanding diversity, inclusion, and respect in the workplace.

*Purchase only, \$295*

**DIVERSITY & INCLUSION: A STEP-BY-STEP GUIDE FOR EMPLOYEES**

(KANTOLA) 20 minute DVD with ancillary materials

This program presents 5 points for creating smooth workplace interactions and the resolving of issues that might occur. Regardless of whether the issues involve ethnicity, age, gender, sexual orientation, disabilities or anything that makes people feel different.

*Purchase only, \$289. Purchase both this version and the manager's version for \$525.*

**DIVERSITY & INCLUSION: A STEP-BY-STEP GUIDE FOR MANAGERS**

(KANTOLA) 20 minute DVD with ancillary materials

Shows 5 specific points to be taken as a manager or supervisor to improve communication, minimize friction, and reduce unconscious biases that could lead to unfairness and resistance.

*Purchase only, \$289. Purchase both this version and the employee's version for \$525.*

**EMPLOYMENT LAWS: WHAT SUPERVISORS NEED TO KNOW**

(KANTOLA) 19 minute DVD with ancillary materials

Narrated by employment law attorney, Nancy Yaffe, this program offers 5 points that illustrate the kinds of legal questions that commonly occur in workplaces. It will help supervisors deal with fairness, scheduling, employee requests for leave or accommodations, and social media issues.

*Purchase only, \$289*

**HARASSMENT & DISCRIMINATION IS...**

(SOLLAH) a 3 minute DVD with ancillary materials

A thought-provoking video that uses music, text and graphics to inspire and stimulate discussion about harassment and discrimination in the workplace.

*Purchase only, \$295*

**HARASSMENT HURTS: IT'S PERSONAL II**

(ATS MEDIA) 16 minute DVD with ancillary materials

Expanded to include the most recent legal concepts, its 6 key points explore such topics as age, race, sexual orientation, political affiliation, pregnancy, ethnicity, sexual harassment, etc. as well as the expanded definition of Quid Pro Quo to Tangible Employment Action.

In addition, it includes a 10 minute version of Harassment-Prevention Essentials for Managers.

*Purchase only, \$595*

**HARASSMENT-PREVENTION ESSENTIALS SERIES**

(ATS) 2 DVD program with ancillary materials

This series offers a program for employees and one for managers; details follow.

**1. Harassment-Prevention Essentials (5").** A short comprehensive program that covers the essential information all employees need to know what harassment is and how to prevent it.

**2. Harassment-Prevention Essentials For Managers (11").** Covers the essential information managers/supervisors need to know what harassment is and how to deal with it proactively.

*Purchase only. Each title, \$295; both, \$445.*

**HOW WAS YOUR DAY?**

(MEDIA PARTNERS) a DVD program with 4 categories averaging 6 to 7 minutes and extensive ancillary materials

This program presents 4 issues entitled, Unconscious Bias; Diversity & Inclusion; Harassment & Bullying as separate modules. With a wide range of

scenarios this program is relevant for everyone.

*Purchase only, \$945*

**INTEGRITY IS...**

(SOLLAH) 3 minute DVD with discussion guide

This short video emphasizes the critical value of integrity in one's personal and business lives; especially essential in today's environment.

*Purchase only, \$295*

**INTERVIEWING IS...**

(SOLLAH) 3 minute DVD with discussion guide

This powerful short program emphasizes the importance in hiring the right person with the skills to do the job, is motivated, and can contribute productively to your workplace.

*Purchase only, \$295*

**INVEST TIME TO BUILD TRUST**

(SOLLAH) 3 minute DVD with discussion guide

this thought-provoking short video informs and encourages discussion on building team confidence, adding to performance, and making critical decisions as a cohesive unit.

*Purchase only, \$295*

**KINDNESS IS...**

(SOLLAH) 3 minute DVD with discussion guide

Presents a powerful, engaging discussion that focuses on the importance of being kind and civil to one another. A necessity when working, serving or managing others.

*Purchase only, \$295*

**LEAD NOW! MINI-VIDEO LIBRARY**

(PROPOSITIONS) a DVD program containing 22 mini-video modules averaging 6 to 8 minutes each

Featuring Jon Parker Stewart and Daniel Stewart, it offers immediate help for every day leadership situations; while containing hundreds of effective tips and tools organized into 21 common leadership dimensions/competencies.

*Purchase only, \$1,995*

**MAKE MENTORING COUNT**

(PROPOSITIONS) 16 module, self-paced program with 5 to 10 minute videos.

This award-winning program builds the critical mentoring and coaching skills leaders/managers/supervisors need for engaging and motivating employees.

*Annual fee of \$49.95 per participant with a minimum of \$1,000.*

**MANAGEMENT & LEADERSHIP SKILLS FOR SUPERVISORS**

(KANTOLA) 17 minute DVD with ancillary materials

Offering 5 key points, this program portrays the subtle but essential people skills that every great supervisor or leader must have in order to manage their people in a fair and productive manner.

*Purchase only, \$289*

**MANAGER MOMENTS: HOW TO EXCEL IN TRICKY SITUATIONS**

(MEDIA PARTNERS) a 34 minute DVD consisting of 6 to 7 minute segments with ancillary materials

This program is grouped into 5 bite-size segments designed to deliver short blasts of practical wisdom that deal with every day management challenges required to keep employees working together productively.

*Rental \$350; Purchase \$945*

**MANAGER MOMENTS: INTERVIEWING & TERMINATION DOS & DON'TS**

(MEDIA PARTNERS) a 37 minute DVD consisting of 5 to 7 minute segments with ancillary materials

This program is grouped into 5 bite-size segments designed to deliver short blasts of practical wisdom that are focused on dealing with management issues related to interviewing and termination.

*Rental \$350; Purchase \$945*

**OFFICE POLITICS IS...**

(SOLLAH) a 3 minute DVD with ancillary materials

This thought-provoking, short video defines office politics, shows how to neutralize it, presents the ups and downs, as it encourages discussion about how to deal with it.

*Purchase only, \$295*

**PAINLESS PERFORMANCE CONVERSATIONS**

(PROPOSITIONS) a DVD program containing 7 micro-video modules averaging 6 minutes each

Featuring Marnie E. Green, this program offers 5 key points, plus behavior models with actionable and practical day to day advice for managers/supervisors/leaders looking to improve employee performance.

*Purchase only, \$1,295*

**PATIENT RIGHTS MADE SIMPLE**

(TRAINING ABC) 13 minute DVD with ancillary materials

A comprehensive approach dealing with every aspect of the medical and non-medical issues that can affect a patient who enters a healthcare facility.

*Purchase only, \$345. Online licenses available; call for details.*

**PREVAIL**

(SOLLAH) 14 minute DVD with a discussion guide

Focuses on the life-saving principles and tactics one can use when faced with workplace violence or an active shooter event. A comprehensive program containing 5 video modules and extensive ancillary materials is also available.

*Purchase only, \$895*

**PREVAILING IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking, powerful short video prepares and informs viewers on the PREVAIL response model; providing the tools and training needed to build confidence in dealing with an active shooter/intruder event.

*Purchase only, \$295*

**RESOLVING CONFLICT IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking short video inspires and stimulates discussion about the proper ways to react to conflict and how to turn it into collaboration.

*Purchase only, \$295*

**RESPECT IS...**

(SOLLAH) 3 minute DVD with discussion guide

This that thought-provoking short video to encourage employees to recognize the importance of a respecting each other in their workplace.

*Purchase only, \$295*

**SAFE HIRING: HOW YOU CAN AVOID BAD HIRES**

(KANTOLA) 23 minute DVD with ancillary materials

Attorney Les Rosen hosts this video offering specific methods for screening out criminal or dishonest job candidates, while presenting 5 powerful interview questions.

*Purchase only, \$159*

**STRATEGIES FOR SUCCESS POWERPOINT PRESENTATIONS**

(AT EASE) 12 PowerPoint programs with ancillary materials

These presentations deal with the required processes and attitudes businesses want of their employees to represent them in the best possible light.

**Professional Dress For Men; Professional Dress For Women; Business Ready Dress For Men; Business Ready Dress For Women; Job Interview Etiquette; Business Greetings & Introductions; Life After Interview; E-Mail Etiquette; Business Correspondence; Dining Etiquette; Job Fair Etiquette; and The Art Of Mixing & Mingling.**

*Purchase only, \$169 each. Quantity discounts available.*

**THINK AGAIN: AN INVITATION & CREATIVE MEETING OPENER**

(TRAINING ABC) 4 minute DVD with ancillary materials

An unique approach to goals, vision, and innovation by presenting persons who were absolutely sure that the successful accomplishment/invention

could not be done; but were.

*Purchase only, \$295. Online licenses available; call for details.*

**THE OH SERIES: EVERY DAY ETHICS**

(SOLLAH) a 23 minute DVD with ancillary materials

This powerful, new program features 15 dramatic, thought-provoking vignettes to help the viewer deal with deep ethical and compliant situations; such as collusion, time theft, bribes, and price-fixing, etc.

*Purchase only, \$895*

**TRAININGBYTES: LOOK WHO CHECKED IN...**

(SOLLAH) 4 minute DVD with discussion guide

This program offers a powerful look into private conversations between co-workers (front line-reception, doctor-patient, doctor-nurse) while interacting with a transgender/transitioning patient.

*Purchase only, \$395*

**TRANSITION TO BOSS IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking, powerful short video will stimulate discussion about new managers/supervisors accepting their role, establishing clear boundaries communicating and taking effective action.

*Purchase only, \$295*

**TWELVE (12) ANGRY MEN: TEAMS THAT DON'T QUIT SERIES**

(ADVANCED KNOWLEDGE) 4 DVD program averaging 5 to 7 minutes each

These 4 segments have been edited, so as to focus specifically on the points each title presents. In addition, scenarios are interspaced in each segment that correlates the points of the film to organizational situations

**We Need To Talk!** Sets the plot of a 12 man jury having to decide the innocence or guilt of a boy being tried for murder. It also presents 5 key points that are required by teams/groups for having deep and careful discussions so as to arrive at effective, fair decisions.

**The Different Kind of Leadership.** This title focuses on the leader encouraging team members to be actively involved in the conversations; fearlessly express their views; avoid imposing his beliefs on the team; keep their minds open; and keep them from settling for easy answers.

**The Decision-Making Environment.** The need to adopt the assumption of equality, which promotes the right of every participant to be respected for their opinion; and be allowed to express it. This is a critical attitude for being able to move toward a positive result.

**Diversity And Inclusion.** Offers 4 key points that focus on how each individual's diverse background, results in different views that affect their perspective of the issue and/or problem the participants are attempting to solve.

*Each. Purchase only, \$295. Buy 3 DVDs and get 1 free.*

**TWELVE (12) ANGRY MEN: TEAMS THAT DON'T QUIT UPDATED**

(ADVANCED KNOWLEDGE) 23 minutes

Advanced Knowledge has updated its bestselling video that stars Henry Fonda.

Using clips of this award-winning, classic movie, a jury contentiously tries to decide the innocence or guilt of a boy indicted for murder. In this new version, examples of organizational teams meeting and discussing relevant issues are interspaced with the correlating scenes from the movie. They focus on the interactions, reactions, prejudices, reasoning, and the personalities of the participating jury members. Dr. Margaret Wheatley's analyzes all the action, while explaining 5 key concepts for enabling teams/groups to successfully achieve their goals and/or render fair decisions

*Purchase \$795. Online rentals only. Call for pricing.*

**UNCONSCIOUS BIAS IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking, powerful short video informs and encourages discussion for understanding and addressing unconscious or hidden biases we often bring into the workplace.

*Purchase only, \$295*

**VOLUME 1 BY DEWITT JONES**

(STAR THROWER) 10 title DVD averaging 1 to 5 minutes

Features 10 inspirational, short segments from Dewitt Jones' best-selling films. Each is a story offering you a powerful way to open and close a gathering, while reinforcing an idea.

*Purchase only, \$595*

**VOLUME 2 BY DEWITT JONES**

(STAR THROWER) 10 title DVD averaging 1 to 5 minutes

Features 10 inspirational, short segments from Dewitt Jones' best-selling films. Each is a story offering you a powerful way to open and close a gathering, reinforce an idea, or inspire creative problem-solving.

*Purchase only, \$595*

**WORKPLACE VIOLENCE IS...**

(SOLLAH) 3 minute DVD with discussion guide

This thought-provoking, powerful short video encourages discussion about violence in the workplace, countering it, and its impact. A healthcare version is also available as there is a 20% higher rate among those workers.

*Purchase only, \$295*

**WORKPLACE VIOLENCE PREVENTION MADE SIMPLE**

(TRAINING ABC) 11 minute DVD with ancillary materials

This new program covers workplace violence prevention in the workplace in a clear, concise manner that simplifies this complex and difficult subject.

*Purchase only, \$295*

**WORKPLACE VIOLENCE PREVENTION MADE SIMPLE FOR MANAGERS**

(TRAINING ABC) 11 minute DVD with ancillary materials

This new program specifically designed for managers and supervisors details the critical role leaders play in workplace violence prevention.

*Purchase only, \$295*